

Sapiens Decision



Simplifies the planning, implementing and optimizing of business policy changes. It is an enterprise-scale solution to help businesses improve visibility and control.

Respond Quickly and Effectively to Changing Business Requirements

Evolving regulatory requirements, competitive pressure, new product development and changing customer behavior are compelling organizations to fundamentally change how they operate and govern their business.

The exponential growth in the volume and scope of business-driven operational decisions has exposed a fundamental weakness in conventional processes: the business domain cannot articulate business requirements in a clear and complete manner.

Introducing Business-Driven Decision Management

Sapiens Decision facilitates a paradigm shift in the way organizations are approaching change, by replacing conventional policy and process management with an emerging discipline called decision management. Decision management bridges the gap between business and IT by enabling business users to rapidly frame requirements in formal business models that can be easily understood by all stakeholders. This ensures that the business logic is complete, internally consistent and accurate, and doesn't replicate existing logic.

While Decision models can be easily developed by business users, they are also rigorous enough for IT to use, as the technology seamlessly translates the models into code that can be implemented across the organization.

Redefining Today's Standard Approach

Sapiens Decision simplifies the process of planning, implementing and optimizing business policy changes by automating the innumerable decisions made by an organization on a daily basis and providing visibility into their dissemination across all areas of the business.



50%

Cost reduction in policy operationalization



60%

Increase in scope of implemented rules



80%

Improvement in data quality



Reduced processing time from days to minutes

The Intelligent Decision

Sapiens Decision is a business decision management solution that consistently enforces business logic across all enterprise applications. Organizations use it to track, verify and ensure that every decision is based on the most up-to-date rules and policies. The solution is powered by The Decision Model, a proven and widely adopted decision management methodology.

Sapiens Decision

Delivering Centralization and Complete Visibility

Sapiens Decision lies at the operational heart of an organization and enables fast response to changing business requirements, by allowing firms to develop logic once and then deploy it across the organization. It is a highly-scalable, technology-agnostic solution that helps organizations establish a centralized business logic repository, ensuring consistency and reusability across the organization.

The business logic can be developed and maintained by business users who utilize Sapiens Decision logic authoring, validation, testing, governance, deployment and execution capabilities, to significantly improve decision quality and operational efficiency.

With Sapiens Decision, Organizations Will:

- **Reduce risk** – Assess the impact of any change (competitive, strategy, regulatory, etc.) and allow users to simply and quickly design new and sustainable models to meet evolving business requirements. With every implemented change, the business reason, owner and timing are documented.
- **Limit costs and complexity** – Improve efficiency and reduce costs by centralizing the development and dissemination of institutional business logic. The organization's business logic is developed once and deployed rapidly and seamlessly across systems, regions and businesses.
- **Gain visibility, realize true governance** – Achieve accurate, cross-organizational compliance and governance by putting business users in full control

of institutional business logic and enabling them to trace every policy and rule back to its motivation and documentation.

- **Establish a “single point of truth”** – Provide business and IT users a centralized business logic repository that ensures consistency and accuracy.

The Right Technology

- **Leverage, enhance and augment existing technology** – Although it sits at the core of the company's systems, Sapiens Decision is technology-agnostic and can connect across the institution's systems, eliminating the costly “rip and replace” approach that is traditionally required for a solution of its caliber.
- **Introduce a common language between business and IT experts** – The Glossary Manager ensures that accuracy does not get lost in translation, as the business decision is streamlined from design and definition, through to execution and optimization.
- **Oversee Change Management in a format and language that speaks to business users** – The Decision Business Change Request Manager allows the business user to oversee the implementation of every decision across the organization, and to trace it back from the code level to its underlying business motivation and source.

Learn More

For more information on how to succeed in the banking industry and capital markets, please contact us at info.sapiens@sapiens.com

About Sapiens

Sapiens International Corporation empowers insurers to succeed in an evolving industry. The company offers digital software platforms, solutions and services for the property and casualty, life, pension and annuity, reinsurance, workers' compensation, and financial and compliance markets. With more than 35 years of experience delivering to over 450 organizations globally, Sapiens has a proven ability to satisfy customers' core, data and digital requirements. For more information: www.sapiens.com